



An Engineer's Guide to Silicon Valley Startups, 3rd Edition

By Piaw Na



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I've worked at 5 different startups in my career in Silicon Valley. While every company is unique, there are many similarities between Silicon Valley startups. As workplaces go, Silicon Valley startups embody the American dream: they're exciting, fun, and provide employees with great flexibility and freedom. Join the right startup, and you can change the world! This book covers topics of interest to anyone who wants to work at startups: How do you get a job at a startup? How do you choose which startups to talk to? How do you approach interviewing at a startup? How would you negotiate compensation? Once at a startup, what should you do to maximize gains from stock options? Why is it advantageous to exercise your stock options in certain conditions? What do the clauses in your offer letter mean? How do the clauses in your stock options contract affect you?

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Editorial Review

About the Author

Piaw Na has worked as a pre-IPO employee at 3 companies (Pure Software, Mpath Interactive/HearMe, and Google), and 2 unsuccessful startups (Escalate, and Mirapoint).

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