



## Foundations For Success - The Complete Series: Eight Weeks to Real Estate Success (Volume 7)

*By Stephen Silver BSc*

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**Foundations For Success - The Complete Series: Eight Weeks to Real Estate Success (Volume 7) By Stephen Silver BSc Bibliography**

- Rank: #1195473 in Books
- Brand: Ingramcontent
- Published on: 2015-07-25
- Original language: English
- Number of items: 1
- Dimensions: 9.00" h x 1.19" w x 6.00" l, 1.53 pounds
- Binding: Paperback
- 526 pages



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### **Editorial Review**

#### **About the Author**

Steve began his real estate career in Edmonton, Alberta in 2001. He worked as an Associate Broker with Realty Executives North Star until 2008 when he opened his own brokerage. He moved back to Toronto in 2010, has been the Director of Agent Development for HomeLife/Cimerman Real Estate Ltd., joined RE/MAX West Realty Inc. in September 2013 as Director of Training and Development, and The Daryl King Team at Royal LePage Your Community Realty and as Manager and Coach has designed and overseen the training, development and coaching of the sales personnel at each. He is the author of "List to Last - The Definitive Guide to Finding, Closing and Managing Residential Listings".

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